

WZ New?

September 5, 2011



The Heart of the Florida Nonprofit Community

Need Unrestricted Funding?

See what the CFC has to offer nonprofits in Florida. Below you will find the statistics for the 11 Florida regions where the CFC operates (Combined Federal Campaign, a workplace giving program for federal employees). We in Florida have a great potential since only 28% of Florida federal employees participate and the national average of participation is 60%. FANO's conference speaker Bill Huddleston explained in detail how FANO can play a role in assisting more organizations to be accepted into the program. Here are the facts about Florida's CFC program.

FLORIDA CFC PLEDGES	2010	2009
NW Florida CFC	\$338,684.	\$403,638.
Space Coast CFC	\$805,598.	\$750,616.
North Florida CFC	\$153,343.	\$167,550.
NE Florida, SE Georgia Regional CFC	\$2,244,875.	\$2,344,300.
Atlantic Coast CFC	\$2,420,892.	\$2,338,995.
Okaloosa- Walton Counties CFC	\$1,286,177.	\$1,223,869.
Central Florida CFC	\$854,990.	\$792,221.
SW Florida CFC	\$144,923.	\$163,048.
EscaRosa CFC	\$939,386.	\$824,196.
Big Bend CFC	\$119,695.	\$116,448.
Suncoast CFC	\$2,068,697.	\$2,105,679.
ANNUAL TOTAL	\$11,377,260.	\$11,230,560

How can FANO better serve you?

Email us today to let us know
members.fano@gmail.com

305.557.1764

7480 Fairway Drive, Suite 205,
Miami Lakes, FL 33014

8 RECESSION FACTS 8 Cost-Saving Solutions

FACT: Funding is down

FREE Fundraising Resource e-Publication: GrantStation Insider, a weekly FANO newsletter listing 15-20 new funding resources to solicit. (Value: \$89)

FACT: FL Unemployment has reached 12%

FREE Blind Resume Posting in the Career Corner on the FANO website (Value: Priceless)

FACT: Unemployment Tax has increased

FREE Unemployment Tax Savings Quotes. Why pay tax when you don't have to? (Value: Up to \$55k)

FACT: Employee Accidents cost you money

FREE QUOTE: FANO-endorsed Workers Compensation Safety Program defines good safety practices, rewards safer employers and can help reduce insurance premiums. (Value: Varies)

FACT: Cost of fuel affects budgets for travel

Discount: If you missed the opportunity to receive reduction on conference registration fees for 'out of town participants, please know that we will be offering the discounts again for those attending the 21st Annual FANO Conference on August 25-26, 2012. Mark your calendar. (Value: \$250)

FACT: Grant Funding is becoming more competitive and more difficult to obtain.

Discount: The GrantStation Database includes lists of thousands of funder profiles, including independent, family, community and corporate foundations; corporate giving programs; faith-based funders; and associations with grant-making programs to do complete funding research. \$269 (Value: \$599)

FACT: Property Insurance coverage is in flux.

FREE QUOTE: A new vehicle to discount premiums for nonprofits kicked off on April 15, 2011 with our partner Brown & Brown Insurance Company. Get a quote today and find out if the 'air-model' will work for your organization. (Value: varies)

RENEW YOUR MEMBERSHIP

FANO OFFERS DISCOUNT:

**September 19-23, 2011 Tampa:
Grantsmanship Training**

A comprehensive five-day training for grantseekers at nonprofit and public agencies. The first training of its kind and still the most highly acclaimed. Learn—and practice—every step in the grant proposal development process. Includes program planning, funding research, proposal development (participants work in teams to develop complete grant proposals), and proposal review. Continuously updated to reflect today's funding climate. Also includes a one-year subscription to the Grantsmanship searchable funding databases (a \$495 value!). Tuition is \$895.

**Nov 9-10, 2011 – Boca Raton:
*Essential Grant Skills**

This two-day workshop provides an overview of the entire grants process, with an in-depth emphasis on the key areas where even experienced grant professionals often stumble. You'll get a sound orientation to the art of grants works, as well as an in-depth examination of the four elements most likely to make or break a grant application. All participants leave the workshop with a head start on future grant proposals: the custom-crafted outline of core elements you will create during the class. Also includes a six month subscription to the searchable funding databases (a \$250 value!). Tuition for this workshop is \$445. For more information or to sign up, 800.421.9512 (<http://tinyurl.com/3z9qy6e>)

[Click for \\$50 off promotional code](#)

ADD FLORIDA SUNSHINE TO YOUR CERTIFICATE



Come to Florida
and Earn Nonprofit Certification
Enroll in the 11-class series culminating
in a Certificate from FANO, Nova South-
eastern University & Broward College.
Oct. 22, Nov. 12 CNM Saturday
THE SUNSHINE CERTIFICATE