



**FLORIDA**  
ASSOCIATION OF  
**NONPROFITS**

Formerly FANO



**H E A R T S**  
HELPING EDUCATING ADVOCATING  
RESEARCHING TRAINING SAVING

**Accounting:** Nonprofits realize that sound financial planning is one of the most essential functions to manage when running a successful nonprofit. Whether you have a quick question, need IRS info, or just information on financial policy, FLORIDA NONPROFITS can maximize your efforts and save valuable resources. We promote the idea that your financial statement is a marketing tool. Members receive a discount on accounting classes and consulting services.

**Board of Directors:** Board members require management, guidance, orientation and training. FLORIDA NONPROFITS supports a 400 title library including a complete selection of Board manuals. The collection was donated to us by the Carnegie Foundation.

**Consultant Referral Services:** FLORIDA NONPROFITS has qualified consultants to assist your organization at a discounted member rate. We have over 200 years' experience combined and are available for grantwriting, volunteer management, board development and more.

**Directors and Officers (D&O) Protection:** Given today's legal and economic climate, protecting board members, officers, and key staff from claims is critical. FLORIDA NONPROFITS provides low-cost, high-quality Directors and Officers Insurance.

**Employee Benefits: Voluntary Health Benefits:** This program may not cost your company anything and in turn make your employees happy. This golden opportunity can be paid for by the employer or the employees. Work with agents who specialize and understand nonprofits.

**Fundraising:** Our consultants have successfully raised over \$100 million combined. Areas of interest include: member development and retention, capital campaigns and events, and more. Consulting services are available at a discounted rate for FLORIDA NONPROFITS members.

**Grantwriting:** Current prospect research for foundations, corporations and government are

available at Membership discount rates. Members over \$1000 are eligible for a complementary search.

**Humanitarian Award Nominations:** This prestigious award, named after Governor Lawton Chiles, called the Lawton's Heart Humanitarian Award is presented to a person who has left a legacy in the nonprofit arena. All members are asked to submit nominations.

**Incorporation for Nonprofits & IRS Filing** Classes are offered for those who are starting a nonprofit. Assistance is also available to applying for the 1023 IRS application from FLORIDA NONPROFITS experts. Register on line or call for an appointment.

**Job Bank:** Search for career opportunities on our Florida Nonprofits Career Center on our website. Nonprofit employers can post a job at a discount.

**Knowledgebase:** FLORIDA NONPROFITS website has a "members only section". We host a large amount of information and resources. Your organization will not need to reinvent the wheel. Discover what you need to know, when you need it.

**Legal Q&A:** Have a legal question such as: Government in the Sunshine, employee management, conflict of interest and more. National renown legal counsel, Boies, Schiller, Flexner LLP, helps our nonprofit members better understand the law. Send your questions to [Marina.fano@gmail.com](mailto:Marina.fano@gmail.com). Q&A is also available on accounting, fundraising, social media and board development.

**Managing Employee Benefits: Healthcare:** FLORIDA NONPROFITS help your organization retain and recruit great employees by offering a creative way to Health and Retirement benefits.

**Nonprofit Meeting and Event Space:** Florida Nonprofits have developed ad list meeting space for groups from small to large.

**How Does FLORIDA NONPROFITS Save Us Time & Money?**

*The Heart of the Florida Nonprofit Community: Membership, Benefits, Savings, Member Benefits Directory "A - Z"*

*Florida Association of Nonprofit Organizations, 512 NE Third Avenue, Ft. Lauderdale, Florida, 33301 305. 557. 1764 [www.FANO.org](http://www.FANO.org)*

**Offices Supplies:** Discounts to Florida Nonprofit Members from Office Depot. FLORIDA NONPROFITS can save you money even on the basics including: 40% off of printing and 10% off of other items.

**Presentation:** How your nonprofit presents itself to the public, other organizations or to donors can mean the difference between success and failure. FLORIDA NONPROFITS will help you hone your communication and negotiation skills and help you develop your ability to speak with authority and conviction. We conduct classes in the art of networking; where you strategically plan and think.

**Quotes for Liability Insurance:** Now Florida Nonprofits have an insurance program that is just for nonprofits. Founder Russ Marchner was instrumental in obtaining US Senate Finance Committee approval. Now in Florida, we can take advantage of the nonprofit owned insurance for nonprofits and save. Protect yourself now and avoid putting your company at risk from the unknown.

**Resources:** FLORIDA NONPROFITS' helpline and sample bank is an online resource of information. Members will have access to these valuable resources: sample board policy, fundraising plan, strategic plan, board orientation package or any management tool. Why reinvent the wheel?

**Subscription discounts:** NonProfit Times subscription is FREE to all FLORIDA NONPROFITS members. Keep up to date on the latest development in nonprofits often means reading a variety of publications. Save 10-30% when you order from publishers: Jossey Bass, John Wiley, Fieldstone and Board Source. Not finding what you are looking for? Contact us.

**Training:** All members can customize a training to be offered on a topic of need for a discounted fee. Nonprofits with membership dues of \$1,000 get a free two hour training at your business.

**Unemployment Insurance:** FLORIDA NONPROFITS can show you how to lower your costs substantially on unemployment tax. Our members have saved 40% on an average. With state tax "If you don't use it you lose it"

compared to our program which allow you to roll it over to the next year. Get a FREE cost estimate and avoid the rush for the November 30 state imposed deadline. There is a safe, cost effective alternative out there.

**Voice is Vital.** Join the FLORIDA NONPROFITS Legislative Committee and participate in Nonprofit Days in Tallahassee during the session, National Legislative Committee of Independent Sector in the fall and other special initiatives to enhance the well-being of Florida's Nonprofit Industry. FREE download for members "Lessons in Leveraging" publication.

**Wishing for a Volunteer Manager:** Learn how to fill your position with FLORIDA NONPROFITS volunteer recruitment and management consultant. A one hour free consultation is available to all members from July through September Only.

**eXtinguish Social Media Anxieties:** Twitter, Facebook, YouTube, LinkedIn and your website need constant attention and tweaking. FLORIDA NONPROFITS offers practical information on the website in the Members Only section. Consultants are available at a discount.

**Your Lunch & Learn Teleconferences:** Join FLORIDA NONPROFITS for teleconferences at your desk and discover information including: Legislative Update, Volunteer Management, Fundraising, Grantwriting and more.

**wZ Newsletter:** Monthly newsletters include breaking news, timely alerts and updates which effect all nonprofits. It also includes grant, recognition, opportunities, Legislature updates, announcements, conferences, meetings, innovative members, technology and training opportunities. New and renewing members can submit articles for publication at no cost.



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